



The 7th Edition of India's Most Popular **B2B & B2C Industry Exhibition & Conference**





Grab Your

Outbound

Indian

Market

Over 35 Indicators of India's Outbound Tourism Potential

- There has been a 500 % rise in outbound travelers.
- Outbound travel market to reach US \$ 93 billion by 2030.
- Indonesia and Vietnam are the hottest growing destinations.
- India's outbound tourism market to be US \$ 9 Billion by 2025.
- An estimated that 25 million Indians traveled overseas in 2017.
- India has 28 million passport holders who are potential travelers.
- Europe commands about 20 % of all Indian outbound departures.
- India to generate over 2 million outbound tourists annually by 2021.
- India will account for 50 million outbound tourists by 2020 UNWTO.
- Indian Outbound Luxury & MICE Tourists alone to be 6.5 Million by 2021.
- South-East Asia and West Asia are among the most booked destinations.
- India outbound tourism market to generate around US \$ 62 Billion by 2026.
- Indian Outbound Wedding Tourism Average Group Sizes 200 pax in 2020.
- Thailand, Singapore, USA & Malaysia remain India's preferred destinations.
- India is poised to be the 6th largest business travel market in the world by 2021.
- Europe remains the fastest growing travel segment with 15 fold growth in travelers.
- Over 30,000 Indian tourists visited Kazakhstan in 2019 double the number in 2017.
- For many countries, India is rapidly emerging as one of the top five source markets globally.
- A number of international low-cost airlines are helping more Indians fly to foreign destinations.
- Demand for exotic destinations such as Cambodia, Vietnam, Japan and Croatia has increased too.
- India's luxury travel market has a projected annual growth rate of 12.8 per cent between 2015 and 2025.
- The Yatra Winter Travel Survey 2017 showed that 36 % of travelers were planning an International holiday.

- From a bare 4.42 million departures in the year 2000, over 26.30 million Indians took off on foreign trips in 2018. Share Approx. 1.2 to 1.5 million Indians will travel for MICE purposes.
- In 2019, about 1.9 Million Indian tourists traveled to Thailand Indians ranking 6th of overall travelers to the country.
- Malaysia registered a 24.1 % growth in terms of arrivals from India approx. 730,000 to 750,000 Indian tourists in 2019.
- Even for further away countries like Mauritius, South Korea or Australia, India is fast gaining traction as a strong market.
- The Netherlands, Iceland and East European nations such as Czech Republic, Hungary, Croatia and Estonia are favorites.
- Annually, over 5.4 million Indians go abroad for MICE, study, tourism, shopping, honeymoon or to visit friends & family alone.
- Nearby countries like Bhutan, Sri Lanka, Nepal, China, Japan & Maldives are increasingly drawing Indian outbound travelers.
- The Union Government's UDAAN scheme connecting smaller regional airports ensures growth of travelers to & from small cities.
- Offbeat scenic destinations in Eastern Europe and Central Asia such as Armenia, Belarus and Kazakhstan are becoming popular.
- The average Indian traveler spends US \$ 1,200 per visit as against Americans who spend US \$ 700, and British who spend US \$ 500 only.
- The Indian film industry grosses a total revenue of US \$ 2.1 Billion, with an average of 200 Indian film are shot abroad in over 50 countries.
- Outbound travelers mainly come in from the west and north (including central India) regions 65 % of all outbound travel, followed by south (25 %) and east (10 %) only.
- The Pacific Asia Travel Association (PATA) estimated 40 % of all outbound trips by Indians are for business purposes, leisure, visiting friends and relatives (VFR) and 20% are for miscellaneous other reasons.





DOMESTIC + OUTBOUND







The 7th Edition of India's Most Popular B2B & B2C Industry Exhibition & Conference





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2 - 4 December 2021, Panaji Dr. SP Mukherjee AC Stadium



GOA

Dr. S. P. M. SOON!
AC Stadium
Panaji, Goa

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AC Stadium
Panaji
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2 - 4 December 2 0 2 1, G 0 A

INDIA'S MOST POPULAR EVENT

We are back with yet another mega show - The 7th edition of TRAVEL & TOURISM INDIA (TTI), co-located with OUTBOUND TOURISM INTERNATIONAL world expo & conference. An exclusive showcase guaranteed to draw thousands of your target-audience being both B2B - during morning & noon business visitor hours & B2C during evening general visitor hours. None covers Western & Southern India (Goa, Gujarat, Maharashtra, Karnataka, Tamil Nadu, Telengana, Andhra, Kerala, etc.) better than Trinity does having organized here events over last 20 years. We are doing our best to give the TT industry - one of its finest trade / industry shows. Thanks to government subsidies & sponsorships to give exhibitors - value for money with cost-effective rates.



UNION TOURISM MINISTERS & MAURITIUS TOURISM MINISTER

We are grateful to Hon. Shri. Prahlad Singh Patel, Union Tourism Minister (IC), Government of India for his support and encouragement to TRAVEL & TOURISM INDIA and the co-located event OUTBOUND TOURISM INTERNATIONAL exhibitions and conferences. His predecessor Union Tourism Ministers - Hon. Shri KJ Alphons and Hon'ble Shripad Naik - have also been similarly supportive. Also seen in the picture below is then Mauritian Tourism Minister at our event inaugurated by then Mauritian President - Do get in touch for our next shows abroad.









के. जे. अल्फोंस K. J. ALPHONS



I am happy to note that Trinity Group, supported by the Chamber of Impex, Traditional & Integrated Health is organising a business to business trade fair - Travel and Tourism India focussing on domestic tourism and marketing India to the international tourism market.

I am given to understand that Indian industry market brands and leaders will exhibit innovative products, systems, machinery and equipments related to this sector, many of whom have multinational joint ventures. This mega event will also have under one roof experts from the industry, who will share knowledge and latest developments at seminars or workshops being held for the benefit of hundreds of business visitors.

I have also noted that Travel and Tourism India will contribute to making Indian goods and services more competitive in the international markets, thus contributing to generation of revenue, foreign exchange and employment, besides making made in India products cost effective and energy efficient. I wish the exhibitors and delegates a fruitful interaction at the show, leading to increased tie-ups, business, information flow, skilled services, etc.



MINISTER OF STATE (IC) FOR TOURISM GOVERNMENT OF INDIA, NEW DELHI



SPECIAL THANKS



President of Mauritius & CMD of Impex Chamber



Sri Lankan Minister & Kerala Health Minister



India's Minister Shripad & Celebrity Chef V Inamdar



Governor of Maharashtra & Impex Chamber Mg. Dir.



Maharashtra's Industries Minister inaugurating



EXHIBITION HIGHLIGHTS

- Spread across 25,000 sq. ft. Area
- National & International Participation
- 200 + Corporate Buyers & HNIs Lounge
- Online Business Matchmaking & Promotion
- 400 + Hosted Buyers from 2 & 3 Tier Cities
- 3000 + Proposed Appointments & Major Travelers 150+ Wedding Planners & Event Managers
- VIP Delegates & Foreign Buyers
- National & International Speakers
- Gala Awards & Networking Dinner
- Destination Promotion Workshops
- 3 Day Conference / Panel Discussions



VISITORS PROFILE

- Business Travellers & Lifestyle Tourists
- Corporate Travel Decision Makers, etc.
- Leisure & Holiday Travellers (FIT / Groups)
- Location planners from TV & Film Production
- DMC, Tour Operators & Travel Agents
- Travel Trade Investors & Professionals
- Event Managers, Wedding Planners, etc.
- Decision-makers for Joint-Ventures & Tie-ups



EXHIBIT AND YOU CAN

- Meet with those currently interested in your business
- Network with influential clients & generate leads
- Market your products, services and destinations
- Strengthen relations with existing customers
- Sign long-term deals & explore new markets
- Expand or create a network of partners
- Recruit new agents and distributors
- Launch new products and packages
- Test the market & collect feedback
- Survey trends & make contacts
- Target your right audiences







BENEFITS OF BEING AT - TTI EXPO

- Meet the hottest destinations, Airlines, FIT, Hotels, Cruises
- Build business relationships through direct communication
- Set the best quotes directly from the suppliers
- Close business deals at best rates & terms
- Do more business through volume sales

T & T - BOOSTING ECONOMIES

The Government of India & foreign countries, with State Governments focus on the tourism & hospitality industry. The world over, it is one of the key drivers of growth among the services sector. Indian Tourism has huge potential considering the rich cultural, religious & historical heritage, variety in ecology & terrains. Rapid strides have been made in adventure, wellness, medical, coastal, business, leisure & sports tourism.

Various governments see Tourism & Travel as a large employment generator & also a great source of foreign exchange / revenue. The sector in India accounted for 8 % of total employment opportunities in 2017, providing employment to 41.6 million people. This is expected to rise by 2 % annually to provide 52.3 million jobs by 2028.



ATE TOURISM AUTHORITIES

















ANDAMAN & NICOBAR

ANDHRA PRADESH ARUNACHAL PRADESH

ASSAM

RIHAR

CHANDIGARH

CHHATTISGARH

DAMAN AND DIU













JHARKHAND





GOA



HARIYANA







MADHYA PRADESH



MAHARASHTRA

MANIPUR



MEGHALAYA





NAGALAND

Delhi Tourism **NEW DELHI**

ODISHA







RAJASTHAN

RAJASHTHAN





SIKKIM



TAMIL NADU



TRIPURA



UTTAR PRADESH





and many country pavilions



WHY OUTBOUND TOURISM - ADVANTAGE INDIA

The UNWTO predicts over 50 million Indians will travel the world in 2020. India's outbound tourism market is expected to generate revenues of about US\$ 62 billion by 2026. With 74 million passport holders in 2017, India is a huge outbound travel market. Boasting the world's second-largest population and the fastest-growing major economy, Indian outbound travelers spent US \$ 19.2 billion on outbound tourism-related expenses in 2016. This puts it among top 20 countries for outbound tourism - WTO

Indian outbound visitors will grow with a CAGR of 10 % by 2022. The Indian Outbound Tourism Market is to grow to US \$ 45 Billion by 2022. Between 1997-2017, outbound tourists from India grew from 3.5 million to 21.9 million, making it the fastest-growing market behind China. Studies projected a Indian outbound tourism spending of US \$ 14,700 million in 2017, which was surpassed & reached a spending of US \$ 18,000 million. It advanced India - four positions in the world rankings to be placed at the seventeenth place.

An estimated 3.6 million Indians currently take a luxury trip abroad each year, which could increase by as much as 8.6 % annually. An average per-person, per-visit expenditure of US \$ 876 is estimated. The CAPA India and Expedia Report calculates the average spending by Indian outbound travelers on short-haul trips to be about US \$ 857 per trip per person, and long-haul trips to be US \$ 1,687. Between 1996 and 2016, the compound growth rate of outbound tourism expenditure for India, at 23%, was higher than China at 17% annually. The luxury sector expanding with the market forecast to grow from US \$ 7 billion to US \$ 100 billion in 8 years.

INDIA - THE WORLD'S TT SUPERMARKET

Indian tourists are among the world's highest-spending globetrotters with a spending power estimated to be four times that of the Chinese and Japanese. The average Indian traveller spends \$1,200 per visit as compared with Americans who spend about \$700, and British who spend US \$ 500 approx. There have been almost 2 billion domestic trips & the Indian outbound tourism market is estimated to surpass US \$ 42 Billion by 2024 according to The Indian Outbound Travel Market, UNWTO report. India has now passed France in nominal terms with a US \$ 2.6 trillion economy, which is about 3.3% of the global total. India's luxury travel market has projected an annual growth rate of 12.8 % between 2015 and 2025. This is the highest growth of any of the top 25 economies. Luxury travel is growing at a much faster rate than overall travel in India, which is also forecast to increase by 7.5 % in the same time period.

During January-July 2018 foreign exchange from tourism increased 12.1 % year-on-year to US\$ 17.09 billion. The sector's total contribution to India's GDP stood at US\$ 208.9 billion (9.6 % of GDP) in 2016 and is forecast to rise by 6.7 % in 2017, and further rise by 6.7 % to Rs 28,491.8 billion (US\$ 424.5 billion) later up to 10 % of GDP by 2027. Some of the reasons that led Indian tourism to grow are - an increase in GDP, development of a middle class that could reach 500 million by 2025, increase in the number of women making business trips, growing presence of elderly seniors, improvement of air connections with different tourist destinations, over 330 million Internet users (second after China) who use it for searching information and making bookings.

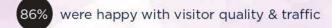


MULTI-PRONGED WORLD MARKETING

- · The second fastest growing outbound travel market in the world
- · Mumbai and South India accounts for 63 % of the outbound travel market
- To grow at a double digit CAGR to hit 50 million outbound travellers by 2020
- · The Indian Govt. has made travel and tourism a key priority in the coming years
- The outbound travel spend by Indians is forecast to grow to US\$ 45 Billion by the year 2022
- The median spend by an Indian traveller was nearly \$1000 more than the global median spend
- The spend on outbound travel from India increased rapidly by from \$ 17.3 billion (2016) to \$ 19 billion in 2017
- Median spend per foreign trip by Indian travellers in 2015 was \$ 4500 & that of Global travellers were \$ 3500 only
- Cruise passengers rose from 10 million (2000) to more than 25 million (2017) & is projected to be 40 million 2025



EX - EXHIBITORS SPEAK





- 97% Exhibitors said they will exhibit again at TT India
- 95% Exhibitors were extremely satisfied with the exhibition
- 67% exhibitors felt that TT India Expo helped them to build their brand
- 74% exhibitors said that the fair help them to collect effective market information
- said that they were able to achieve their business goals of contacting business partners









ARUNACHAL PRADESH



ASSAM



BIHAR



CHANDIGARH



CHATTISGARH



GOA



GUJARAT



JAMMU & KASHMIR



JHARKHAND



KARNATAKA



KERALA





LAKSHADWEEP



MADHYA PRADESH



MAHARASHTRA



MANIPUR



NAGALAND



ODISHA



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TAMIL NADU



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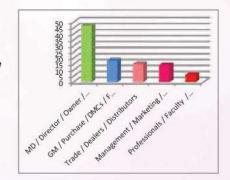
UTTARAKHAND

And many more...

& MANY MORE

Business Visitor Analysis at the Last Show

- MD / Director / Owner / Partner
- GM / Purchase / Agents & Operators 18 %
- Trade / Dealers / Distributors / DMCs 15 %
- Management / Marketing / Sales
- Professionals / Faculty / Others 6 %



No



Purchasina Decision Potential

- Power to Decide / CEO 62 %
- Decision Influencers 33 %
- Future Decisions 4 %
- No Power 1%



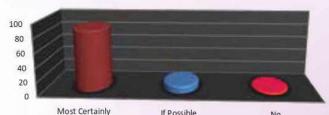
Geographical Demographics

- Goa 43 %
- Karnataka 12 %
- 27 % Maharashtra
- 8% Gujarat
- South India 6 %
- North India 2 %

Visit Next Edition?

- Most Certainly
- If Possible 10 %
- No

3 %



Visitor Response

- Well Satisfied
- OK & Satisfied 15 %
- Dissatisfied 3 %



BEST OF INDIA AWARDS & CITATIONS

Trinity has over the years recognized individual stalwarts and companies related to different verticals in the travel & tourism industry. For instance in 2018, the Mauritius Tourism Minister & State Government Tourism Boards of Andhra Pradesh, Rajasthan & Tamil Nadu were awarded in the Platinum, Gold, Silver and Bronze categories. The excellence, successes and innovations of other stakeholders is also celebrated at a gala networking cocktails-dinner covering a range of segments including foreign tourism authorities, travel agencies, tour operators, cruise liners, destinations, Airlines, DMCs, OTAs, etc.



MULTI-PRONGED WORLD MARKETING



Social Media & Telecom



Associations & Chambers







In Venue Displays



English Newspapers





Special Invitations



82 %

Radio FM





Business Visits



Vernacular Dailies







Online Marketing

WHY YOU SHOULD EXHIBIT WITH US -

- Opportunity to conduct business with over 15,000 + qualified industry buyers and trade visitors
- Spread across more than 25,000 sq. ft. of area
- Showcase your products and services to the global travel trade community
- A series of sponsorship and branding avenues to maximize your brand exposure
- Unrivalled networking opportunities through events that occur throughout Travel & Tourism India Expo, including the popular welcome dinner, networking lunches and other show stoppers at the venue
- Pre Scheduled B2B Meetings, serving as a effective tool to do quality business on a global scale
 Create strong connect with the travel trade community
- Be a part of strong line-up of speakers at the Travel & Tourism India Expo conference discussing current industry scenarios



FOREIGN & PRIVATE SECTOR

The Partner Country for the last editions has been the Democratic Republic of The Congo and there are also country exhibitors like Malaysia for notable mention.

Private sector players like SOTC, Thomas Cook, Club Mahindra, Vidharbha Tiger Tourism, Malee Hospitality, Anand Niketan, etc. also marked their presence at the event & have assured repeat participation at forthcoming events.



MALAYSIA



CONGO



SOTC



THOMAS COOK



CLUB MAHINDRA HOLIDAYS



VIDHARBHA TOURISM



MALEE HOSPITALITY



ANAND NIKETAN

Adventure Tourism • Air Charter Companies • Airlines - Domestic and International • Airport Authorities • Car Rental Companies • Convention Centres • Cruise Liners • Educational Institutes • Golf Courses & Resorts • Health Spas & Resorts • Hotel & Hotel Chains • Hotels & Resorts • Insurance, Foreign Exchange, Banks, Credit Cards • International Tourism Organizations • IT Companies • Medical Tourism • National / Regional Tourist Organizations • Spas and Wellness Centres • Sports Tourism Products • State Government Tourism Departments • State Tourism Departments • Technology and Communication Service Providers • Tour Operators • Travel Agents • Wellness Tourism • Adventure Gears • Adventure Sports Operators • Adventure Tourism • Aero Sports Operators • Air Transport Service Providers • Amusement Theme Parks • Aqua Sports Operators • Art & Culture • Ayurvedic Centers • Baggage Companies • Business Travel • Car Rental Service Providers • Convention And Exhibition Centers • Convention Centers • Corporate Clubs • Credit Cards Providers • Cruise (Sea / River) • Destination Management Companies • Differently Able Groups • Eco-Tourism Camps • Educational Institutions • Financial Institutions • Fit Travel • Foreign Exchange Dealers • Golf • Golf Resorts • Golf Resorts • Group Travel • Group Travel Operators • Handicrafts • Health Care Services • Health Spas • Heritage • Holiday Packages And Holiday Financiers • Honeymoon / Private Celebrations • Hotel Reservation Networks • Hotels & Resorts • Jungle Camping • Leisure & Family • Luxury Manufacturers • Medical Tourism • MICE Operators (Meetings, Incentives, Conference & Exhibition Organisers) • Mountaineering • National Tourist Organizations • Nature & Wildlife • Online Travel Portals • Passenger Transport Service Providers • Photography Equipment And Accessories • Property Management Systems • Publications • Rail Transport Service Providers • Rural Transport Service Providers • Shipping & Cruise Liners • Silver Years • Specialty Vehicles • Spiritual Tourism • Sports Tourism • State Tourism Promotion Boards • Student Exchange Terrestrial Adventure Operators • Time-Share Resorts • Tour Operators • Trade Associations • Travel Accessories Providers • Travel Agents • Travel Insurance Services • Trekking • Weddings & Special Events • Wellness / Yoga / Spa • Wild Life Resorts • Wildlife And Eco Tourism Resorts • Women Travel



COST-EFFECTIVE RATES

- Raw Space ₹ 17,000 /- per sq.mtr
 Built-up Shell ₹ 18,000 /- per sq.mt
- Overseas Exhibitors (Tariffs in US \$ or Euros) Space US \$ 240 or Euro € 215 per sq mt. • Shell - US \$ 250 or Euro € 230 per sq mt.
- Shell includes table, chairs, lights, panels, carpet, fascia, plug, etc.
- 15 20 % Premium on Corner Stalls. 18% GST applicable.





PROFESSIONAL ORGANIZERS



TEAM TRINITY



Incorporated in 1994, it has over the last almost 25 years emerged as India's pioneers and premium producers of International B2B exhibitions and specialized events. Trinity has been official event managers for many world shows, including for the Government of Sri Lanka's TRADMED Expo and also produced India Trade Fair with the Government of Mauritius, inaugurated by H.E. Vyapoori, the Mauritian President. Trinity has received support of various Government agencies & this one is no different.



Trinity Ventures is an ISO 9001: 2015 company, recognised by the American National Standards Institute - ANSI. Trinity events for MSMEs / SSIs (Micro, Small & Medium Enterprises) are supported by NSIC (National State Industries Corporation) subsidies. Trinity is also a member of number of trades, professional and industrial associations - European Union Chambers of Commerce, All India Association of Industries, Mahratta Chamber of Commerce, Industries, etc. and works actively with these agencies.



PARTNERS & GOVERNMENT SUPPORT

PARTNER COUNTRY

HOST STATE

PLATINUM

DIAMOND















MALAYSIA GOLD

THE CONGO

MAHARASHTRA SILVER GOA BIHAR RAIASTHAN

BRONZE

RAJASTHAN MADHYAPRADESH ARUNACHALP.















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ANDHRA PRADESH

GUJARAT

JHARKHAND LAKSHADWEEP

ASSAM

CHATTISGARH UTTARAKHAND

2018 - 2019 Exhibitors from Foreign Countries





















EUROPE

THE CONGO

SOUTH AFRICA

HONG KONG

AFGHANISTAN

CHINA

KUWAIT

TURKEY

THAILAND

Government of India Agencies / Boards 2018 - 2019 Exhibitors



















AGRO PRODUCTS MARINE PRODUCTS

FOOD TECH

TEA BOARD

COFFEE BOARD SPICES BOARD

COIR BOARD

COCONUT BOARD

Participated State Government 2018 - 2019 Exhibitors



ANDHRA PRADESH



ARUNACHAL



ASSAM



BIHAR



CHANDIGARH



CHATTISGARH



GUJARAT







JHARKHAND



KARNATAKA



KERALA







MANIPUR







ODISHA



RAJASTHAN



SIKKIM



TAMIL NADU



TELENGANA



UTTARAKHAND

And many more...

& MANY MORE















Special Thanks







Hospitality Purchasing Managers' Forum





Poona Hoteliers Association

Poona Hoteliers Association















India's Minister Suresh P.

& Vijay K. AIAI President





Fadnavis of Maharashtra





of Commerce welcomed



Hotels & Restaurants Association President



The Indian government has realised the country's potential in the tourism industry and has taken several steps to make India a global tourism hub. The tourism industry is also looking forward to the expansion of E-visa scheme which is expected to double tourist inflow. India's own swelling, monied middle class - 250 million smartphone-toting young professionals out of a population of 1.3 billion - is starting to emulate its regional rival. In less than 10 years, the World Travel & Tourism Council expects India to become the fourth-largest travel and tourism economy behind China, US and Germany.

Some of the major initiatives planned by the Government of India to give a boost to the tourism and hospitality sector of India are as follows:

- Ministry of Tourism launches Audio Guide facility App called Audio Odigos for 12 sites including iconic sites.
- Prime Minister, Mr Narendra Modi urged people to visit 15 domestic tourist destinations India by 2022.
- Statue of Sardar Vallabhbhai Patel 'Statue of Unity' inaugurated in October 2018 is the highest standing statue in the world at a height of 182 metre. It is expected to put India on the world tourism map and the total revenue generated till November 2019 is Rs 82.51 crore (US\$ 11.81 million)...
- The Government of India is working to achieve 1 per cent share in world's international tourist arrivals by 2020 and 2 per cent share by 2025.
- Under budget 2019-20, government introduced a Tax Refund for Tourists (TRT) scheme like in countries such as Singapore to encourage tourists to spend more in India and boost tourism.
- Under budget 2019-20, the government allotted Rs 1,160 crore (US\$ 160.78 million) for development of tourist circuits under Swadesh Darshan. An additional fund Rs 1,854.67 crore (US\$ 269.22 million) was also sanctioned for new projects
- Under Union Budget 2019-20, US\$ 82.27 million was allocated for promotion & publicity of various programmes & schemes of the Tourism ministry. 100
- In September 2019, Japan joins a band of Asian countries, including Taiwan and Korea among others to enter into the Indian tourism market.
- The Ministry of Tourism sanctioned 18 projects covering all the North Eastern States for Rs 1,456 crore (US\$ 211.35 million) for development and promotion of tourism in the North Eastern Region under the Swadesh Drashan and PRASHAD Schemes.











International Conformance Veritas



Professional Producers









